

CONTRACT MODIFICATION AGREEMENT

Date: January 15, 2014

Contract No.: 12-221-0013-HRS – Hosted SaaS for Housing and Residence Life

Issued By: OLD DOMINION UNIVERSITY
Department of Material Management
4401 Powhatan Avenue, Suite 111
Norfolk, VA 23529-0308

Contractor: StarRez, Incorporated

This Contract Modification Agreement is entered into pursuant to Section V. "General Terms and Conditions", Paragraph N. "Changes to the Contract" (page 10), as follows:

DESCRIPTION OF MODIFICATION:

WHEREAS, the parties hereto entered into that certain Residential Housing Management Solution ("RHMS") contract #12-221-0013-KMH dated July 2, 2012, whereby Contractor was granted exclusive rights to provide the required services and licensed software products in accordance with the information and requirements contained in that certain Request for Proposal #12-221-0013-KMH;

WHEREAS, to date the Contractor has worked collaboratively with the with the Client to develop implementation and integration requirements, and as necessary appropriate business and operational processes to ensure the successful hosting and use of Contractor's proposed Residential Housing Management Solution;

WHEREAS, the Client desires to expand the collaborative effort by increasing the overall efficiency of RHMS through additional application modules and integration services;

WHEREAS, the Contractor has the experience, knowledge, and tools to provide the desired modules and integration services;

WHEREAS, the parties hereto desire to expand and modify the Agreement and its provisions pursuant to the terms set forth herein;

WITNESSETH that Contractor and the Client, in consideration of the mutual covenants, promises and agreements herein contained, agree as follows:

1. Additional Module and Interface:

- a. Advanced Date Dependent Room Configuration:
 - i. Allows full control of room setup over date ranges and maintains the historical configuration of the room.
 - 1) Options available for room searching, reporting and occupancy graph to display the configuration based on the start date selected.

- 2) Options available for user to customize and change each room configuration over time, based on effective dates, information such as:
 - a. Room Type
 - b. Room Profiles (Living Learning, Theme Communities and more)
 - c. Room Classifications and More
- ii. Remote Training:
 - 1) Includes 2 hours remote training on new modules
- iii. Portal Services:
 - 1) Includes the following Portal Services to existing Returning Process:
 - a. Add Renew Current Suite Step with fill suite setting
 - b. Add logic on Confirmation step to include confirm button and update application field that application is confirmed

2. **Terms and Conditions:**

- a. The terms and conditions of current contract and license agreements shall apply to this modification, unless otherwise stated herein.

3. **Pricing:**

- a. Software License as specified in Section 1.a. - \$17,500.00
- b. Annual Maintenance on Software License Fees - \$ 3,150.00
(\$ 1,750.00) waived – loyalty discount
- c. Services - \$ 800.00
(\$ 800.00) waived – loyalty discount

Net Total \$18,900.00

4. **Payment Terms:**

- a. Fifty percent (50%) deposit billed and payable upon contract modification agreement signature.
- b. Final 50% balance will be billed and payable at installation in test of additional modules contracted by this agreement.

5. Except for the changes provided herein, all other terms and conditions of the original Agreement remain unchanged and in full force and effect, as originally submitted, negotiated and agreed to between Client and Contractor.

CONTRACTOR:
StarRez, Incorporated

CLIENT:
Old Dominion University

By: _____
-David Meale William Quarta

By:  _____
Robert L. Fenning

Title: Vice President

Title: Vice President, Administration & Finance

Date: 01/17/2014

Date: 1/16/14