

CONTRACT MODIFICATION AGREEMENT

Date: February 9, 2022

Contract No.: 17-ODU-02-JNH – Comprehensive Managed Print Services

Modification No.: 3

Issued By: OLD DOMINION UNIVERSITY
Department of Procurement Services
4401 Powhatan Avenue, Suite 111
Norfolk, VA 23529-0308

Contractor: Konica Minolta Business Solutions U.S.A., Inc.

This Contract Modification Agreement is entered pursuant to Section 9. "Terms and Conditions", Paragraph I. "Changes to the Contract", as follows:

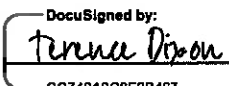
DESCRIPTION OF MODIFICATION:

WHEREAS, the parties hereto entered into the Original Agreement on or about November 1, 2017;

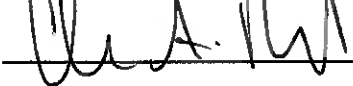
NOW, THEREFORE, the Parties hereby agree to amend the Agreement terms as expressly set forth herein:

1. **Schedule A, Contract Pricing:** The following model shall be added to Schedule A of the Original Agreement at the prices set forth in PE 02271813R123021, attached hereto and incorporated herein. Services & Supplies Cost Per Copy (click charge) shall remain fixed for a minimum of sixty (60) months upon execution of Modification 3.
 - a. ACCURIOPRESS C4080 (predecessor model Xerox V80), with click charges fixed at (i) \$0.03990 for color, and (ii) \$0.00485 for black & white.
2. Except for the changes provided herein, all other terms and conditions of the original Agreement remain unchanged and in full force and effect, as originally submitted, negotiated and agreed to between Client and Contractor.

CONTRACTOR:
Konica Minolta Business Solutions U.S.A., Inc.

By: 
Name: Terence Dixon
Title: President, Direct Operations
Date: February 10, 2022

UNIVERSITY:
Old Dominion University

By: 
Name: Chad A. Reed
Title: Vice President for Administration & Finance
Date: April 7, 2022



KONICA MINOLTA

OLD DOMINION UNIVERSITY

PE 02271813R031522

PE Expires on: 4/29/2022

AC57011	ACCURIOPRESS C4080	\$105,516	\$29,544.00	\$0.03990 \$0.00485	color b&w
7670525509	MFP DELIVERY CHARGE - LEVEL FOUR	675	\$0.00		
7640018097	BASIC NETWORK SERVICE - BNS07	900	\$0.00		
7640012602	BASIC PROFESSIONAL SERVICES - LEVEL 4	2200	\$2,200.00		
7640020218	EXPERT COLOR PRODUCTION TRAINING	5000	\$5,000.00		
7640015255	PROFESSIONAL SERVICES PROJECT FEE	1	\$1.00		
7640018268	LEASE RETURN 1ST UNIT	400	\$400.00		
7640018269	LEASE RETURN ADD'L UNITS	300	\$300.00		
7640020486	KMPF LEASE RETURN 1ST UNIT	400	\$400.00		
7640020488	KMPF LEASE RETURN ADDL UNITS	300	\$300.00		
DOCUMENT HANDLING OPTIONS:					
AAMPWY1	DF-713 AUTO DUPLEX DOCUMENT FEEDER	2700	\$540.00		
ACMHWY1	UK-112 HDD	2500	\$700.00		
A3PMWY1	OC-511 ORIGINAL COVER	94	\$24.76		
PAPER SUPPLY OPTIONS:					
A0U4WY3	PF-602 PAPER FEED UNIT	6455	\$1,717.65		
A15AWY1	HT-505 HEATER FAN UNIT	2115	\$629.78		
A03WWY2	LU-202M LARGE CAPACITY TRAY	3562	\$898.86		
A8K4WY2	LU-202XLM XL PAPER FEED (29.5 IN MAX)	5500	\$1,228.35		
A8ACWY1	MK-746 ENVELOPE GUIDE KIT	600	\$163.78		
A0410Y0	HT-503 DEHUMID HEATER FOR LU-202	1336	\$372.25		
A041WY1	HT-515 HEATER FOR LU-202XLM	1776	\$491.34		
A55CWY3	PF-707M PAPER FEED UNIT	10720	\$2,806.35		
A1RKWY3	HT-506 HEATER FOR PF-710	2332	\$591.24		
ACE7WY1	MB-509 MULTI BYPASS TRAY	582	\$165.08		
AA01WY1	MB-508 BANNER SHEET BYPASS TRAY	4425	\$1,722.63		
ACR3WY1	MK-760 BANNER INPUT KIT	2085	\$583.80		
ACR4WY1	MK-761 BANNER OUTPUT KIT	2085	\$583.80		
A69EWY1	FA-502 FEED ADJUSTER	700	\$206.35		
ACKHW11	EF-107 ENVELOPE FUSER	5000	\$1,000.00		
ACCXWY1	IM-101 INTELLIGENT MEDIA SENSOR	1560	\$436.80		
OUTPUT OPTIONS:					
A9CEWY2	RU-518M RELAY UNIT	8800	\$1,760.00		
A9CFWY1	HM-103 HUMIDIFICATION UNIT FOR RU-518	10600	\$2,530.39		
A8FRWY1	IQ-501 INTELLIGENT QUALITY OPTIMIZER	18000	\$4,913.39		
ACMAWY1	VI-514 VIDEO INTERFACE FOR IQ-501	3198	\$895.37		
A043WY1	OT-511 OUTPUT TRAY	690	\$181.59		
AC8WWY1	OT-512 OUTPUT TRAY	3798	\$818.90		
A57UWY1	WT-511 WORKING TABLE	580	\$116.00		
A5VKWY1	HT-511 UPPER TRAY OPTION HEATER	250	\$70.00		
A04HWY2	PI-502 POST INSERTER FOR FS-532	1113	\$316.46		
A4F3WY6	FS-532M STAPLE FINISHER	5205	\$3,643.50		
AC8UW11	PK-525 PUNCH KIT	835	\$177.84		
A4F5WY1	MK-732 MOUNT KIT FOR PI-506	445	\$124.80		
A4F4WY1	SD-510 SADDLE STITCH UNIT	1977	\$542.76		

AC3TWY1	TU-510 TRIMMER UNIT	28825	\$8,438.74
ACJ6WY1	TU-504 SLITTER FOR TU-510	4945	\$1,447.81
ACJ5WY1	CR-102 CREASER FOR TU-510	3357	\$982.68
ACWKWY1	CR-103 CONVEX CREASING UNIT FOR TU-510	2800	\$818.90
ACWNWY1	PE-101 FEED DIRECTION PERF FOR TU-510	5600	\$1,637.80
ACWPWY1	PE-102 CROSS DIRECTION PERF TU-510	3920	\$1,146.46
ACWMWY1	MK-765 DUST BOX FOR TU-510	3357	\$982.68
ACJ7WY1	MK-764 BANNER OUTPUT FOR TU-510	4193	\$1,228.35
ACJ8WY1	JS-507 BUSINESS CARD TRAY FOR TU-510	1120	\$327.56
A0H0W12	FD-503 MULTI FOLDING UNIT	18921	\$3,862.86
A0H2WY3	SD-506 SADDLE STITCH UNIT	27825	\$7,978.29
A65UWY2	SD-513 SADDLE STITCHER	16215	\$4,184.52
A729WY1	SD-513/F SADDLE STITCH UNIT - FRONT	16192	\$3,714.29
A65XWY1	CR-101 CREASER UNIT FOR SD-513	10560	\$2,112.00
A65VWY1	FD-504 SQUARE FOLD MODULE FOR SD-513	11700	\$2,080.00
A65WWY1	TU-503 TRIMMER UNIT FOR SD-513	15840	\$4,825.27
AAPKWY1	LS-507 LARGE STACKER	20951	\$5,501.01
ACHKWY1	LC-502 STACKER CART	890	\$309.54
A15XW13	PB-503 PERFECT BINDER	44838	\$11,218.08
A4FCWY2	RU-510 RELAY UNIT	3725	\$748.80
10207010	PLOCKMATIC SD-350 BOOKLETMAKER	21500	\$9,641.27
10200011	PLOCKMATIC 50 SHEET UPGRADE KIT	16800	\$6,172.64
10307000	PLOCKMATIC FACE TRIMMER	13600	\$5,500.18
10507000	PLOCKMATIC BOOKFOLD	13000	\$5,410.36
10407000	PLOCKMATIC COVER FEEDER	5550	\$1,978.36
12207000	PLOCKMATIC RCT (INCL INTERFACE	43000	\$16,525.36
4707000	PLOCKMATIC HIGH CAPACITY BELT	6400	\$2,473.55
12200018	PLOCKMATIC TRIM WASTE CONVEYER FOR RCT	5600	\$2,834.00
7640020192	PLOCKMATIC INSTALL & TRAINING - KM	900	\$900.00
A6H9WY2	MK-737 MOUNT KIT FOR 3RD PARTY	1425	\$384.88
7714901	DIE COIL RND 44/47H	1581	\$462.33
7714902	DIE WIRE 2:1 RND 21/23H	1581	\$462.33
7714903	DIE WIRE 3:1 RND 32/34H	1581	\$462.33
7714904	DIE 3 HOLE 8MM	1501	\$438.92
7714905	DIE 3/5/7 HOLE 8MM	1501	\$438.92
7714909	DIE VELOBIND 11 HOLE LTR	1581	\$462.33
7714911	DIE COMBBIND 19/21H	1381	\$403.81
7714912	DIE WIRE 2:1 SQ 21/23H	1501	\$438.92
7714913	DIE WIRE 3:1 SQ 32/34H	1501	\$438.92
7714914	DIE COIL OVAL 44/47H	3502	\$1,024.15
7714906	DIE 2/4 HOLE 8MM	1501	\$500.06
7714917	DIE COIL RND 44/47H HD	4502	\$1,493.84
7714918	DIE 3 HOLE 8MM HD	2601	\$864.65
7714919	DIE COMBBIND 19/21H HD	5003	\$1,662.20
7723000	GBC WIRE BINDER G1	47440	\$19,220.74
7714915	DIE EWIRE RND	1601	\$468.18
7714916	DIE EWIRE SQ	1601	\$468.18
7717962	EWIRE SPOOL ELEMENT SIZE 'A' BLACK	141	\$57.22
7717963	EWIRE SPOOL ELEMENT SIZE 'B' BLACK	123	\$49.80
7717964	EWIRE SPOOL ELEMENT SIZE 'C' BLACK	114	\$46.08
7717965	EWIRE SPOOL ELEMENT SIZE 'D' BLACK	111	\$45.16
7717966	EWIRE SPOOL ELEMENT SIZE 'E' BLACK	102	\$41.43
7717968	EWIRE SPOOL ELEMENT SIZE 'A' WHITE	143	\$57.77
7717969	EWIRE SPOOL ELEMENT SIZE 'B' WHITE	124	\$50.27

7717970	EWIRE SPOOL ELEMENT SIZE 'C' WHITE	115	\$46.55
7717971	EWIRE SPOOL ELEMENT SIZE 'D' WHITE	113	\$45.60
7717972	EWIRE SPOOL ELEMENT SIZE 'E' WHITE	103	\$41.77
7717974	EWIRE SPOOL ELEMENT SIZE 'A' SILVER	155	\$62.74
7717975	EWIRE SPOOL ELEMENT SIZE 'B' SILVER	135	\$54.51
7717976	EWIRE SPOOL ELEMENT SIZE 'C' SILVER	124	\$50.38
7717977	EWIRE SPOOL ELEMENT SIZE 'D' SILVER	122	\$49.63
7717978	EWIRE SPOOL ELEMENT SIZE 'E' SILVER	112	\$45.28
AC5RWY1	RU-702 PURGE TRAY	5045	\$1,310.24
AC5KWY1	UK-301 AUTO INSPECTION UNIT	8195	\$2,129.13
	BARCODE SERIAL NUMBER VALIDATION FOR		
7640021823	AIT	1500	\$1,500.00
AD8WWY1	UK-311 ACCELERATION KIT	3900	\$1,637.80
AD8XWY1	UK-312 VDP VERIFICATION KIT	18190	\$8,188.98
7640021930	REAL TIME VDP FOR AIT SET UP & TRAINING	5000	\$5,000.00
WSM7724400	GBC PUNCH G3	22969	\$7,315.34
WSM7724154	DIE G3 CREASE 75-300GSM	4039	\$1,286.33
WSM7724155	DIE G3 PERF 75-120GSM	3583	\$1,141.19
WSM7724156	DIE G3 PERF 120-300GSM	3583	\$1,141.19
WSM7717967	EWIRE SPOOL ELEMENT SIZE F BLACK	99	\$40.28
WSM7717973	EWIRE SPOOL ELEMENT SIZE F WHITE	99	\$40.28
WSM7717979	EWIRE SPOOL ELEMENT SIZE F SILVER	99	\$40.28
PRINT CONTROLLER OPTIONS:			
ACAXWY1	IC-317 EFI FIERY SERVER CONTROLLER	30492	\$7,391.98
45201479	FIERY GRAPHIC ARTS PRO - 1YR LICENSE	1820	\$1,054.55
45201481	FIERY GRAPHIC ARTS PRO - 2YR LICENSE	3450	\$2,000.00
45201483	FIERY GRAPHIC ARTS PRO - 3YR LICENSE	4900	\$2,839.77
45201485	FIERY GRAPHIC ARTS PRO - 4YR LICENSE	5800	\$3,361.36
45201487	FIERY GRAPHIC ARTS PRO - 5YR LICENSE	6800	\$4,059.14
45206712	FIERY IMPOSE WITHOUT ACRBT-PTSTP	2500	\$1,463.07
45206716	FIERY COMPOSE WITHOUT ACRBT-PTSTP	1100	\$643.75
	FIERY IMPOSE-COMPOSE WITHOUT ACRBT-		
45206719	PTSTP	3000	\$1,814.20
45206722	FIERY JOBMASTER WITHOUT ACRBT-PTSTP	4200	\$2,555.68
	FIERY JOBMASTER-IMPOSE W-OUT ACRBT-		
45206725	PTSTP	6000	\$3,651.14
100000006366	FIERY JOBMASTER ANNUAL MAINTENANCE	700	\$527.27
100000006367	FIERY JOBMASTER-IMPOSE ANNUAL MAINT	1000	\$753.41
45112781	FIERY JOBFLOW W / MAINT	5394	\$3,282.95
100000006365	FIERY JOBFLOW ANNUAL MAINTENANCE	899	\$677.27
45162875	22IN FACI/FURNITURE BUNDLE FOR NX	2940	\$1,772.07
45150140	HDD SECURITY FOR NX PRO	1200	\$723.34
	EFI BUNDLE NX-22IN STAND+CPS SW+JM-		
45204332	IM+GA	13500	\$7,823.86
45204557	EFI BUNDLE CPS SW ONLY+JM-IM+GA PRO	11990	\$6,948.86
	ADOBE ACROBAT 2017 AND PITSTOP EDIT		
45206625	2019	418	\$265.69
ACC0WY1	IC-419 EFI EMBEDDED IMAGE CONTROLLER	9000	\$3,095.24
45198237	FIERY COLORRIGHT - 1YR LICENSE KIT	1017	\$551.14
45201515	FIERY COLORRIGHT - 2YR LICENSE KIT	1926	\$1,074.48
45201517	FIERY COLORRIGHT - 3YR LICENSE KIT	2739	\$1,528.61
45201519	FIERY COLORRIGHT - 4YR LICENSE KIT	3242	\$1,808.35
45201521	FIERY COLORRIGHT - 5YR LICENSE KIT	3799	\$2,057.95
45199274	FIERY AUTOMATION - 1YR LICENSE KIT	856	\$463.64
45201523	FIERY AUTOMATION - 2YR LICENSE KIT	1626	\$907.10

45201525	FIERY AUTOMATION - 3YR LICENSE KIT	2301	\$1,283.99
45201527	FIERY AUTOMATION - 4YR LICENSE KIT	2729	\$1,522.76
45201529	FIERY AUTOMATION - 5YR LICENSE KIT	3199	\$1,732.95
45111142	EFI HOT FOLDERS & VIRTUAL S/W LICENSE	995	\$468.18
ACME0Y1	IC-609 KM CONTROLLER - C4080/C4070/C7100	6900	\$1,932.00
ACMJWY1	UPGRADE KIT UK-220	900	\$252.00
ACMCWY1	EK-612 USB PRINT KIT FOR KM CONTROLLER	1560	\$442.20
01001980A	IC-316E CREO IMAGE CONTROLLER	25370	\$8,863.64
63900289A	IC-316 FAST PACK	5200	\$2,954.55
63900290A	IC-316 ACTION PACK	5200	\$2,954.55
63900291A	IC-316 MATCH PACK	5200	\$2,954.55
63900292A	IC-316 TRANS PACK	9995	\$3,889.76
ACMKWY1	VI-515 VIDEO INTERFACE FOR CONTROLLER	900	\$252.00
MISCELLANEOUS OPTIONS			
KONI66002	LR5402C CUST TOWER LIGHT ASSEMBLY	385	\$214.58
R5427011136466	AU-205HGEN2 SQ-2020-94643	399	\$86.99
EV20830L630GN	ESP POWER FILTER 240V/30A	1115	\$818.18
EVS20830L630G	ESP ENVISIONSENSE PMS 208V-240V/30A	1375	\$1,022.73
XGPCS15DKM	ESP DIAGNOSTIC POWER FILTER 120V/15A	275	\$105.12
2CL133	SMART-UPS 1500VA LCD 120V WITH SMARTCONN	773	\$566.81
ORU:			
7640018666	1 DAY ON SITE ORU TRAINING PER PERSON	650	\$650.00
7640021904	ORU PARTS KIT (C4080/C4070)	4034	\$4,033.80
PROFESSIONAL SERVICES:			
9967005050	PROKOM MEMBERSHIP	0	\$0.00
7640021190	ACCURIOPRO SECURE	499	\$499.00
Important: Add the following monthly service charges when con			
SD-506 Saddle Stitch Unit	Monthly Service Charge: \$70.00		
SD-513 Saddle Stitcher	Monthly Service Charge: \$70.00		
PB-503 Perfect Binder	Monthly Service Charge: \$60.00		
SDD	Monthly Service Charge: \$400.00		
Plockmatic SD- 350	Monthly Service Charge: \$300.00		
Plockmatic RCT (Incl Interface Module)	Monthly Service Charge: \$245.00		
Color Management Tools			
ACJ1101	SPECTRODENSITOMETER MYIRO	1345	\$818.15
ACJ1600	SOFT CASE MY-A03	115	\$74.03
ACJ1700	CALIBRATION CAP MY-A01	172	\$110.73
ACJ1701	RULER MY-A02	115	\$74.03
ACJ1703	AMBIENT LIGHT ADAPTER MY-A04	172	\$110.73
ACJ1706	USB CABLE(2M) IF-A41	23	\$14.81
ACJ1797	CALIBRATION CERTIFICATE FOR MYIRO-1	286	\$276.25
ACJ1798	CALIBRATION CERT FOR CALIBRATION CAP	286	\$276.25
760000002917	KONICA MINOLTA FD-5 METER	2500	\$1,404.55
A8AN306	AUTO SCAN SPECTROPHOTOMETER MYIRO- FD-9 ANNUAL WARRANTY/CALIBRATION	5700	\$3,803.98
760000003142	SILVER	1250	\$1,207.95
7640021934	FD-9 AND MYIRO-9 RECERTIFICATION	550	\$511.36

760000003150	FD-5 ANNUAL WARRANTY/CALIBRATION SILVER	390	\$377.27
EO2AST	i1iO AUTOMATED SCANNING TABLE 2ND GEN	2760	\$2,584.36
7640015919	GTI PDV3EKM LIGHTBOX	795	\$649.60
7640015921	GTI L217 RELAMP KIT FOR PDV LIGHT BOXES	70	\$63.20
3000005453	SB,KIT, FIERY CPS V4.0,SOFTWARE ONLY	2300	\$1,444.34
3000005455	SB,KIT, FIERY CPS, UPGRADE V3.X TO V4.0 FIERY CPS V4.X SOFTWARE ONLY W 3 YR	899	\$596.93
3000007372	SMSA	3100	\$2,005.68
3000007373	FIERY CPS V4.X SOFTWARE ONLY W 5 YR SMSA	3900	\$2,607.95
100000006105	CPS SUPPORT&MNTCONTRACTCPS V4.0ADDL YR	400	\$301.14
3000013448	CPS UPGRADE 4X TO 5X INCLUDES 1YR	1100	\$601.14
EO3HW	I1PRO 3 HARDWARE ONLY OEM	1400	\$1,141.19
EFI Fier Options			
45190864	IC-310 WINDOWS10 UPGRADE KIT V1.0- V2.2	5404	\$1,802.50
45190148	IC-310 WINDOWS10 UPGRADE KIT V2.X- V2.2	3236	\$1,079.16
45190146	IC-308 WIN10 UPGR KIT V1.X OR 2.X- V2.2	2079	\$692.91
45210304	IC-313 V1.X TO V2.2 UPGRADE KIT	1733	\$596.93
45194569	*IC-315 V1.X TO V2.2 UPGRADE KIT	1733	\$579.38
45179651	IC-417 UPGRADE KIT V1.X TO V2.1	175	\$60.86
45210318	MIC-4150 WINDOWS 10 UPGRADE 1.0-1.1	1000	\$292.61
45177486	EFI MEMORY UPGRADE 16GB (4X4GB) IC315	1100	\$1,030.00
45177480	EFI MEM UPGR 16GB (4X4GB)IC308 IC313	650	\$526.70
45177481	EFI MEMORY UPGRADE 32GB (8X4GB) IC310	1300	\$1,053.41
45177484	EFI MEM UPGR 4GB (2X2GB) IC308 IC313	300	\$175.57
45177482	EFI MEMORY UPGRADE 8GB MIC4150	250	\$234.09
45177485	EFI MEMORY UPGRADE 8GB (4X2GB) IC310	600	\$585.23
45177483	EFI MEMORY UPGRADE IC-313 2.2 (NX) 16GB	500	\$468.18
3000008182	FIERY NAVIGATOR 1YR 1 FIERY	300	\$204.55
3000008733	FIERY NAVIGATOR 1YR 10 FIERY	2850	\$1,943.18
3000008734	FIERY NAVIGATOR 1YR 25 FIERY	6750	\$4,602.27
3000008183	FIERY NAVIGATOR 3YR 1 FIERY	900	\$613.64
3000008735	FIERY NAVIGATOR 3YR 10 FIERY	8550	\$5,829.55
3000008736	FIERY NAVIGATOR 3YR 25 FIERY	20250	\$13,806.82
3000008184	FIERY NAVIGATOR 4YR 1 FIERY	1200	\$818.18
3000008737	FIERY NAVIGATOR 4YR 10 FIERY	11400	\$7,772.73
3000008738	FIERY NAVIGATOR 4YR 25 FIERY	27000	\$18,409.09
3000008185	FIERY NAVIGATOR 5YR 1 FIERY	1500	\$1,022.73
3000008739	FIERY NAVIGATOR 5YR 10 FIERY	14250	\$9,715.91
3000008740	FIERY NAVIGATOR 5YR 25 FIERY	33750	\$23,011.36
3000008181	FIERY NAVIGATOR 1 MONTH 1 FIERY	25	\$17.05