



# OLD DOMINION UNIVERSITY

Procurement Services

4401 Powhatan Avenue, Norfolk, VA 23529 • Phone: 757/683-3105 • Fax: 757/683-5108 • www.odu.edu/procurement

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## Contract Renewal

**Title:** Comprehensive Managed Print Service  
**Contract No:** 17-ODU-02-JNH  
**Renewal:** January 01, 2026 – December 31, 2026

OLD DOMINION UNIVERSITY hereby renews Contract # 17-ODU-02-JNH made effective November 1, 2017 (“Agreement” with Konica Minolta Business Solutions, U.S.A., Inc. for the period of January 01, 2026 through December 31, 2026, subject to the prices, terms, and conditions as stated in the contract and as modified below. Any capitalized terms not defined herein shall be given their meanings set forth in the Agreement.

During this renewal period, it shall be Konica Minolta’s responsibility to:

1. **SWAM Reporting:** Provide the University with a quarterly report detailing expenditures with Virginia Department of Small Business and Supplier Diversity (SBSD) certified small, woman-owned, and minority-owned (SWAM) businesses. The report should include vendor name, tax identification number and expenditure amount with the SWAM business. The report shall be received by the University no later than ten days after the end of each quarter. (January 10, April 10, July 10, and October 10).
  
2. **Required Contract Provisions:** Comply with changes to the Code of Virginia, specifically §2.2-4201, as follow:
  - a. The contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, or national origin, except where religion, sex, or national origin is a bona fide occupational qualification reasonably necessary to the normal operation of the contractor. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause, including the names of all contracting agencies with which the contractor has contracts of over \$10,000.
  
  - b. The contractor will, in all solicitations or advertisements for employees placed by or on behalf of the contractor, state that such contractor is an equal opportunity employer. However, notices, advertisements and solicitations placed in accordance with federal law, rule or

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### IDEA FUSION

*Old Dominion University is an equal opportunity, affirmative action institution. Minorities, women, veterans and individuals with disabilities are strongly encouraged to apply.*

regulation shall be deemed sufficient for the purpose of meeting the requirements of this chapter.

- c. If the contractor employs more than five employees, the contractor shall (i) provide annual training on the contractor's sexual harassment policy to all supervisors and employees providing services in the Commonwealth, except such supervisors or employees that are required to complete sexual harassment training provided by the Department of Human Resource Management, and (ii) post the contractor's sexual harassment policy in (a) a conspicuous public place in each building located in the Commonwealth that the contractor owns or leases for business purposes and (b) the contractor's employee handbook.
  - d. The contractor shall include the provisions of subdivisions a., b., and c. in every subcontract or purchase order of over \$10,000, so that such provisions shall be binding upon each subcontractor or vendor.
  - e. For additional information related to Contractor Sexual Harassment Training requirements, please go to the Commonwealth's Department of Human Resource Management by following below link: <https://www.dhrm.virginia.gov/public-interest/contractor-sexual-harassment-training>
3. Section 7 of the Agreement is hereby amended by incorporating a new Section that reads: "c) Notwithstanding the foregoing, Konica Minolta reserves the right to add an import fee to all pricing components to reflect the impact of any tariffs, duties, broker fees, and other import-related costs. Any import fee will be noted on the invoice as a separate line. Konica Minolta will provide advance notice of any such import fee."
  4. Section 9(z) of the Agreement is hereby amended to update Konica Minolta's notification information to read as follows: "Konica Minolta Business Solutions U.S.A., Inc., 101 Williams Drive, Ramsey, NJ 07446, Attn: Contract Administration, Email: MasterAgreements@kmb.konicaminolta.us."
  5. Except as modified herein, all other terms and conditions in the agreement remain in full force and effect. In the event of any ambiguity between the terms hereof and the Agreement, the terms hereof shall govern.

IN WITNESS WHEREOF, the University has caused this Renewal to be executed by its duly authorized representative effective January 01, 2026.

**KONICA MINOLTA BUSINESS SOLUTIONS  
U.S.A., INC. ("Konica Minolta")**

Signed by:  
Mark Simons  
3745ACBB80E4489...  
Authorized Signature

Mark Simons  
Print Name

President, US Sales, Direct  
Title

12/19/2025  
Date

Reviewed by Konica Minolta Legal

Signed by:  
Myrtha Eugene  
070ABCC75FBA490...  
Myrtha Eugene

**OLD DOMINION UNIVERSITY ("University")**

Harry R. Smithson, Jr.  
Authorized Signature

Harry R. Smithson, Jr., CPPO, VCCO, CUPO  
Print Name

Assistant Director  
Title

11/19/2025  
Date